

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsadvantage.gov>

Schedule Title: Financial and Business Solutions (FABS)
FSC Group: 520
Contract Number: GS-23F-047CA
Contract Period: March 31, 2015 to March 30, 2020

For more information on ordering from Federal Supply Schedules click on the **GSA Schedules** [link at www.gsa.gov](http://www.gsa.gov)

Contractor:
Hoaglund Enterprises, Inc.
1509 Rapids Dr Ste 13
Racine, WI 53404
Phone number: 1-888-897-9690
Fax number: 800-884-9034
www.aeabresults.com

Contractor's Administration Source:
Jacob Hoaglund

Additional POC:
Dani Haas

Business Size:
Small Business

Authority • Expertise • Trust

With over a decade in the valuation business AEAB has the Qualified and Experienced Certified Machinery and Equipment Appraisers, Business Analysts, and Brokers to service any size business. A partnership with AEAB will save you time and money. We provide accurate asset valuations while working with integrity; creating solutions that span a multitude of scenarios. Our clients feel confidence knowing our service solutions meet and exceed industry standard guidelines while reflecting the latest trends affecting your assets.

Our Core Values

AEAB is committed to bringing our clients the best possible service by handling each situation with professionalism, competency and knowledge of our ever-changing industry of Business Consulting.

Our Areas of Expertise

- Asset Valuations of Machinery & Equipment across all industries.
- Business Valuations for any size organization serving a variety of needs.
- Inventory Verification, Valuation and Management Services.
- Brokerage Services for Machinery, Equipment, Aircraft and more.
- Expert Witness Testimony
- Advisory Services

Education & Accreditation

- Accredited through the NEBB Institute and ISBA.
- We stay up to date by continuing our education annually.
- Strict adherence to the USPAP standards & guidelines.
- Compliance with IRS definitions for "qualified appraisers/appraisals."

Our Methodology

- State of the art valuation methods for accurate values.
- Up to date information on current trends in our industry.
- Continuous analysis of trends to ensure accurate valuations.

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
520 3/RC	Due Diligence & Support Services

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: N/A

1c. HOURLY RATES:

SIN	Service	GSA Prices
520 3/RC	Managing Director	\$274.16
520 3/RC	Senior Accredited Appraiser	\$201.54
520 3/RC	Staff Appraisers	\$147.96
520 3/RC	Report Typists	\$78.26
520 3/RC	Research Analysts	\$120.45

2. MAXIMUM ORDER*: \$1,000,000

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. MINIMUM ORDER: \$100

4. GEOGRAPHIC COVERAGE: 48 contiguous states, Alaska, Hawaii, Washington D.C., Puerto Rico, U.S. Territories, and to a port or consolidation point within the aforementioned locations for orders that are received from overseas activities.

5. POINT(S) OF PRODUCTION: 1509 Rapids Dr Ste 13 Racine, WI 53404

6. DISCOUNT FROM LIST PRICES: Prices shown are GSA Net, discount deducted.

7. QUANTITY DISCOUNT(S): N/A

8. PROMPT PAYMENT TERMS: Net 30 days

9a. Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: N/A

11a. TIME OF DELIVERY: Determined on task order level

11b. EXPEDITED DELIVERY: Contact contractor

11c. OVERNIGHT AND 2-DAY DELIVERY: Contact contractor

- 11d. URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. FOB POINT:** N/A
- 13a. ORDERING ADDRESS:** 1509 Rapids Dr Ste 13 Racine, WI 53404
- 13b. ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3
- 14. PAYMENT ADDRESS:** 4800 Longmeadow Lane, Racine, WI 53402
- 15. WARRANTY PROVISION:** N/A
- 16. EXPORT PACKING CHARGES:** N/A
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** N/A
- 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
- 19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
- 21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
- 22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. Section 508 Compliance for EIT:** N/A
- 25. DUNS NUMBER:** 012395290
- 26. Contractor has an active registration in the SAM database.**

Labor Category Title	Detailed Position Description and functional responsibilities	Minimum Years of Experience	Minimum Education
Managing Director	Responsible for setting the vision and strategic focus for the organization. This individual creates successful revenue streams through identifying potential client relationships, establishing long term relationships with the current client base and referral sources. This individual understands each component of every service offered within the machinery & equipment sector. They provide subject matter expertise in machinery & equipment appraisals delivered to clients. They oversee and lead machinery & equipment engagements ensuring the clients' needs are met. They are involved in the overall budget to achieve financial goals/objectives of the groups' profitability. Proven management and leadership skills in heading up a machinery & equipment appraisal practice are a must.	At least 10 years of machinery & equipment appraisal or related professional experience.	Minimum Education: Bachelor's Degree in Business Administration, Management, and Finance, Accounting or other related discipline from an accredited college, university or licensing institute.
Senior Accredited Appraiser	Responsible for appraising machinery & equipment and managing the team. The manager provides training and guidance to all team members involved with an engagement. This individual has the ability to multi-task and work on several engagements simultaneously. They oversee the appraisal to ensure the engagement is completed accurately and on-time, project management is a must.. Attention to detail is a main focus. They are the front line between the client and Asset Equipment Appraisals and Brokerage; therefore they must present themselves in the utmost professional manor.	At least 5 years of machinery & equipment appraisal or related professional experience.	Minimum Education: Bachelor's Degree in Business Administration, Management, and Finance, Accounting or other related discipline from an accredited college or university.
Staff Appraisers	This position oversees all engagements for appraising machinery and equipment. Responsible for having communication with the client and organizing the team that will work on the project. This individual must have the ability to oversee the project in its entirety with the ability to perform necessary job functions in order to assist in completing the engagement on time. Responsible for administrative staff and analysts, this individual provides training and support to the administrative staff and analysts. This individual implements process improvements by developing methods to aid in the appraisal process. They deliver the final product and present it to the client. Works with the Managing Director to identify potential clients for purposes of increasing revenue streams by developing relationships and maintaining existing client relationships.	At least 5 years' experience in project management or related professional experience.	Minimum Education: Bachelor's Degree in Business Administration, Management, and Finance, Accounting or other related discipline from an accredited college or university.

Report Typists	Provides clerical and administrative support services for the client service team including scheduling meetings, copying and organizing documents, sending letters and data requests. Assists with business development activities by coordinating events and meetings. Provides support to appraisers by typing reports and organizing data collected in the research process.	At least 2 years previous work experience in administrative position or office internship program.	Minimum High School Diploma
Research Analysts	Assists in the appraisal of machinery & equipment for all asset types. Responsible for maintaining and updating data sources. Utilizes various methods to obtain, verify and compile research information relating to the machinery & equipment being appraised. Assists in creation of reports and certain administrative tasks related to client engagements.	At least 3 years of previous research or related experience.	Associate Degree in Business Administration, Management, Finance, Accounting, or other related discipline from an accredited technical school.